

## 2016 High Priority Occupations for Southwest Corner Workforce Development Area

SOC Code	SOC Title	Educational Attainment	Wages (2015)			Employment			
			Entry Level	Annual Average	Exper. Level	Estimated 2012	Projected 2022	Percent Change	Annual Openings
13-2011	Accountants & Auditors	BD	\$42,110	\$67,740	\$80,560	1,450	1,600	10.3%	57
41-3011	Advertising Sales Agents	MT OJT	N/A	N/A	N/A	170	170	0.0%	5
17-3011	Architectural & Civil Drafters	AD	\$33,040	\$44,630	\$50,420	120	130	8.3%	2
49-3021	Automotive Body & Related Repairers	LT OJT	\$32,540	\$41,470	\$45,940	110	130	18.2%	3
49-3023	Automotive Service Technicians & Mechanics	PS	\$19,900	\$31,970	\$38,000	1,290	1,380	7.0%	42
43-3011	Bill & Account Collectors	MT OJT	\$27,810	\$37,650	\$42,570	330	360	9.1%	12
43-3021	Billing & Posting Clerks	MT OJT	\$25,280	\$33,250	\$37,240	610	700	14.8%	19
19-4021	Biological Technicians	BD	N/A	N/A	N/A	10	10	0.0%	0
43-3031	Bookkeeping, Accounting & Auditing Clerks	PS+	\$21,940	\$34,590	\$40,920	2,120	2,310	9.0%	39
47-2021	Brickmasons & Blockmasons	LT OJT	\$34,640	\$43,390	\$47,760	180	200	11.1%	4
43-4011	Brokerage Clerks	MT OJT	\$28,550	\$37,460	\$41,910	20	20	0.0%	0
49-3031	Bus & Truck Mechanics & Diesel Engine Specialists	LT OJT	\$31,360	\$39,590	\$43,710	380	430	13.2%	13
51-3021	Butchers & Meat Cutters	LT OJT	\$24,690	\$29,630	\$32,100	240	230	-4.2%	6
29-2031	Cardiovascular Technologists & Technicians	AD	\$34,320	\$50,660	\$58,840	70	90	28.6%	3
25-2032	Career/Technical Education Teachers, Secondary School	BD+	\$47,490	\$59,440	\$65,420	50	60	20.0%	2
43-5011	Cargo & Freight Agents	ST OJT	N/A	N/A	N/A	80	100	25.0%	4
47-2031	Carpenters	LT OJT	\$28,540	\$48,000	\$57,730	1,730	2,060	19.1%	54
47-2051	Cement Masons & Concrete Finishers	MT OJT	\$43,190	\$51,310	\$55,370	210	230	9.5%	4
35-1011	Chefs & Head Cooks	WK EXP	\$31,250	\$40,530	\$45,170	220	230	4.5%	5
51-9011	Chemical Equipment Operators & Tenders	MT OJT	\$34,830	\$52,020	\$60,620	430	420	-2.3%	15
21-1021	Child, Family & School Social Workers	BD	\$27,320	\$41,400	\$48,440	510	560	9.8%	16
17-2051	Civil Engineers	BD	\$58,530	\$80,540	\$91,550	690	930	34.8%	41
13-1031	Claims Adjusters, Examiners & Investigators	LT OJT	\$42,930	\$54,840	\$60,800	90	90	0.0%	2
51-4012	CNC Machine Tool Programmers, Metal & Plastic	LT OJT	\$32,030	\$45,610	\$52,400	90	110	22.2%	5
27-2022	Coaches & Scouts	BD	N/A	N/A	N/A	270	290	7.4%	10
15-1152	Computer Network Support Specialists	AD	\$37,020	\$59,430	\$70,640	90	110	22.2%	2
15-1131	Computer Programmers	BD	\$42,350	\$77,520	\$95,100	210	230	9.5%	7
15-1121	Computer Systems Analysts	BD	\$54,320	\$69,150	\$76,560	180	220	22.2%	7
15-1151	Computer User Support Specialists	PS	\$33,740	\$53,490	\$63,360	400	460	15.0%	12
51-4011	Computer-Controlled Machine Tool Operators, Metal & Plastic	MT OJT	\$30,970	\$38,580	\$42,380	240	270	12.5%	10
47-4011	Construction & Building Inspectors	WK EXP	\$34,800	\$45,320	\$50,580	130	160	23.1%	6
47-2061	Construction Laborers	ST OJT	\$22,360	\$35,600	\$42,220	2,240	2,650	18.3%	89
13-1051	Cost Estimators	BD	\$46,060	\$62,120	\$70,140	360	410	13.9%	17
41-2021	Counter & Rental Clerks	ST OJT	\$17,250	\$28,870	\$34,670	530	590	11.3%	19
43-4051	Customer Service Representatives	ST OJT	\$22,980	\$33,770	\$39,170	1,780	1,880	5.6%	57
31-9091	Dental Assistants	PS	\$23,450	\$31,180	\$35,050	290	300	3.4%	8

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29-2021	Dental Hygienists	AD	\$43,900	\$50,690	\$54,090	360	410	13.9%	14
29-2032	Diagnostic Medical Sonographers	AD	\$53,020	\$59,830	\$63,230	70	90	28.6%	3
43-5032	Dispatchers	MT OJT	\$17,380	\$35,730	\$44,910	150	180	20.0%	7
53-3031	Driver/Sales Workers	ST OJT	\$17,210	\$26,510	\$31,160	490	530	8.2%	12
21-1012	Educational, Guidance, School & Vocational Counselors	MD	\$34,950	\$51,650	\$60,000	360	380	5.6%	10
49-9051	Electrical Power-Line Installers & Repairers	LT OJT	\$62,870	\$74,380	\$80,130	150	170	13.3%	6
47-2111	Electricians	LT OJT	\$38,380	\$62,450	\$74,480	920	940	2.2%	19
17-2072	Electronics Engineers	BD	\$54,390	\$82,750	\$96,930	140	150	7.1%	4
29-2041	Emergency Medical Technicians & Paramedics	PS	\$21,910	\$27,420	\$30,170	400	520	30.0%	23
13-2051	Financial Analysts	BD	\$47,770	\$68,180	\$78,390	130	160	23.1%	5
39-9031	Fitness Trainers & Aerobics Instructors	ST OJT	\$16,880	\$22,100	\$24,710	130	130	0.0%	2
51-3092	Food Batchmakers	MT OJT	\$16,930	\$24,110	\$27,700	90	80	-11.1%	3
39-3011	Gaming Dealers	ST OJT	N/A	N/A	N/A	310	370	19.4%	11
51-4033	Grinding, Lapping, Polishing & Buffing Machine Operators, Metal & Plastic	MT OJT	\$30,790	\$36,740	\$39,710	370	350	-5.4%	8
21-1091	Health Educators	BD	\$47,580	\$57,220	\$62,040	50	50	0.0%	2
21-1022	Healthcare Social Workers	MD	\$38,920	\$50,220	\$55,860	130	150	15.4%	5
49-9021	Heating, A/C & Refrigeration Mechanics & Installers	PS+	\$25,890	\$39,830	\$46,800	340	360	5.9%	11
53-3032	Heavy & Tractor-Trailer Truck Drivers	PS	\$30,900	\$42,220	\$47,880	2,840	3,420	20.4%	104
43-4081	Hotel, Motel & Resort Desk Clerks	ST OJT	\$16,960	\$19,860	\$21,300	240	290	20.8%	16
17-2112	Industrial Engineers	BD	\$55,070	\$80,940	\$93,880	290	330	13.8%	12
49-9041	Industrial Machinery Mechanics	LT OJT	\$33,650	\$46,710	\$53,240	1,160	1,380	19.0%	56
53-7051	Industrial Truck & Tractor Operators	ST OJT	\$27,660	\$38,720	\$44,240	600	610	1.7%	15
51-9061	Inspectors, Testers, Sorters, Samplers & Weighers	MT OJT	\$29,410	\$40,240	\$45,650	840	910	8.3%	25
43-9041	Insurance Claims & Policy Processing Clerks	MT OJT	\$27,600	\$34,020	\$37,240	100	100	0.0%	3
43-6012	Legal Secretaries	MT OJT	\$24,400	\$37,630	\$44,250	410	400	-2.4%	5
29-2061	Licensed Practical & Licensed Vocational Nurses	PS	\$32,320	\$41,040	\$45,400	770	890	15.6%	31
53-3033	Light Truck or Delivery Services Drivers	ST OJT	\$19,810	\$28,000	\$32,090	1,080	1,090	0.9%	17
13-1081	Logisticians	BD	\$52,760	\$67,620	\$75,060	70	100	42.9%	4
51-4041	Machinists	LT OJT	\$32,880	\$39,470	\$42,760	630	700	11.1%	21
49-9071	Maintenance & Repair Workers, General	LT OJT	\$23,940	\$39,320	\$47,000	1,910	2,000	4.7%	46
13-1161	Market Research Analysts & Marketing Specialists	BD	\$35,750	\$60,820	\$73,360	290	380	31.0%	12
17-3013	Mechanical Drafters	AD	\$33,510	\$46,770	\$53,400	70	70	0.0%	1
17-2141	Mechanical Engineers	BD	\$57,330	\$79,650	\$90,810	160	170	6.3%	6
29-2012	Medical & Clinical Laboratory Technicians	AD	\$30,420	\$38,930	\$43,190	140	150	7.1%	5
29-2011	Medical & Clinical Laboratory Technologists	BD	\$48,330	\$58,460	\$63,530	130	130	0.0%	4
29-2071	Medical Records & Health Information Technicians	PS	\$29,320	\$36,940	\$40,750	160	190	18.8%	6

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43-6013	Medical Secretaries	MT OJT	\$24,150	\$28,750	\$31,040	430	530	23.3%	15
21-1023	Mental Health & Substance Abuse Social Workers	BD	\$24,040	\$33,400	\$38,080	200	210	5.0%	5
51-4081	Multiple Machine Tool Setters, Operators & Tenders, Metal & Plastic	MT OJT	\$26,120	\$33,670	\$37,440	70	70	0.0%	1
15-1142	Network & Computer Systems Administrators	BD	\$49,780	\$71,740	\$82,720	280	310	10.7%	6
29-1171	Nurse Practitioners	MD	\$80,140	\$86,970	\$90,380	40	50	25.0%	2
31-1014	Nursing Assistants	PS	\$24,740	\$30,460	\$33,320	1,960	2,090	6.6%	49
31-2011	Occupational Therapy Assistants	AD	\$33,980	\$37,920	\$39,900	50	70	40.0%	3
43-9061	Office Clerks, General	ST OJT	\$18,650	\$29,840	\$35,430	4,380	4,390	0.2%	93
47-2073	Operating Engineers & Other Construction Equipment Operators	MT OJT	\$36,220	\$49,000	\$55,390	1,520	1,710	12.5%	54
29-2081	Opticians, Dispensing	LT OJT	\$25,230	\$32,540	\$36,190	60	70	16.7%	3
51-9111	Packaging & Filling Machine Operators & Tenders	MT OJT	\$21,890	\$35,870	\$42,860	170	170	0.0%	4
23-2011	Paralegals & Legal Assistants	AD	\$32,660	\$48,070	\$55,770	270	330	22.2%	10
29-1051	Pharmacists	PROF	\$92,460	\$109,850	\$118,540	200	220	10.0%	7
29-2052	Pharmacy Technicians	MT OJT	\$19,810	\$27,390	\$31,180	160	180	12.5%	4
31-9097	Phlebotomists	PS	\$27,230	\$33,980	\$37,350	70	80	14.3%	2
31-2021	Physical Therapist Assistants	AD	\$38,520	\$45,150	\$48,470	70	90	28.6%	4
29-1071	Physician Assistants	MD	\$76,860	\$98,390	\$109,150	240	310	29.2%	11
47-2152	Plumbers, Pipefitters & Steamfitters	LT OJT	\$37,730	\$55,280	\$64,060	1,340	1,390	3.7%	22
51-5113	Print Binding & Finishing Workers	ST OJT	N/A	N/A	N/A	60	60	0.0%	1
51-5112	Printing Press Operators	MT OJT	\$21,180	\$26,590	\$29,300	130	130	0.0%	2
43-5061	Production, Planning & Expediting Clerks	MT OJT	\$32,380	\$46,700	\$53,850	400	410	2.5%	11
13-1023	Purchasing Agents	BD+	\$39,180	\$58,840	\$68,670	380	400	5.3%	9
29-2034	Radiologic Technologists	AD	\$43,120	\$53,030	\$57,980	210	240	14.3%	6
29-1141	Registered Nurses	BD	\$49,880	\$63,570	\$70,410	3,000	3,460	15.3%	104
21-1015	Rehabilitation Counselors	MD	\$22,350	\$36,770	\$43,980	170	190	11.8%	6
29-1126	Respiratory Therapists	AD	\$45,560	\$53,300	\$57,170	140	160	14.3%	4
47-5012	Rotary Drill Operators, Oil & Gas	MT OJT	\$38,490	\$50,530	\$56,550	220	250	13.6%	11
47-5071	Roustabouts, Oil & Gas	MT OJT	\$27,240	\$37,100	\$42,040	280	310	10.7%	10
11-2022	Sales Managers	BD+	\$73,060	\$128,860	\$156,770	260	270	3.8%	8
41-4012	Sales Representatives	MT OJT	\$37,170	\$68,500	\$84,170	1,690	1,740	3.0%	38
41-4011	Sales Representatives, Technical & Scientific Products	BD+	\$31,950	\$66,860	\$84,320	230	240	4.3%	5
43-6014	Secretaries	ST OJT	\$19,490	\$30,160	\$35,500	3,170	3,560	12.3%	77
41-3031	Securities, Commodities & Financial Services Sales Agents	BD+	\$27,580	\$59,450	\$75,380	350	370	5.7%	10
49-2098	Security & Fire Alarm Systems Installers	MT OJT	N/A	N/A	N/A	90	110	22.2%	4
25-3021	Self-Enrichment Education Teachers	WK EXP	\$26,880	\$32,870	\$35,860	280	300	7.1%	6
47-2211	Sheet Metal Workers	LT OJT	\$33,220	\$53,390	\$63,470	160	160	0.0%	3

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43-5071	Shipping, Receiving & Traffic Clerks	ST OJT	\$25,330	\$34,810	\$39,550	770	750	-2.6%	20
11-9151	Social & Community Service Managers	BD+	\$45,800	\$70,940	\$83,510	170	190	11.8%	5
21-1093	Social & Human Service Assistants	ST OJT	\$20,530	\$31,690	\$37,270	720	790	9.7%	27
15-1132	Software Developers, Applications	BD	\$69,740	\$92,980	\$104,590	150	160	6.7%	3
15-1133	Software Developers, Systems Software	BD	\$77,610	\$108,060	\$123,280	130	160	23.1%	4
47-2221	Structural Iron & Steel Workers	LT OJT	\$35,670	\$54,530	\$63,960	240	230	-4.2%	8
21-1011	Substance Abuse & Behavioral Disorder Counselors	BD	\$27,080	\$37,760	\$43,100	500	600	20.0%	21
47-1011	Supervisors - Construction Trades & Extraction Workers	WK EXP	\$45,900	\$70,720	\$83,140	1,380	1,540	11.6%	31
35-1012	Supervisors - Food Preparation & Serving Workers	WK EXP	\$20,900	\$37,140	\$45,270	850	950	11.8%	34
49-1011	Supervisors - Mechanics, Installers & Repairers	WK EXP	\$48,940	\$71,310	\$82,500	530	540	1.9%	15
43-1011	Supervisors - Office & Administrative Support Workers	WK EXP	\$36,680	\$55,560	\$65,000	1,300	1,390	6.9%	40
51-1011	Supervisors - Production & Operating Workers	WK EXP	\$42,690	\$62,080	\$71,770	1,080	1,070	-0.9%	15
41-1011	Supervisors - Retail Sales Workers	WK EXP	\$27,420	\$44,270	\$52,700	1,720	1,720	0.0%	38
53-1031	Supervisors - Transportation & Vehicle Operators	WK EXP	\$41,390	\$65,530	\$77,600	240	270	12.5%	10
29-2055	Surgical Technologists	PS	\$34,040	\$41,410	\$45,100	50	60	20.0%	1
49-9052	Telecommunications Line Installers & Repairers	LT OJT	\$36,990	\$57,930	\$68,410	220	220	0.0%	5
13-1151	Training & Development Specialists	BD+	\$29,980	\$56,590	\$69,900	130	140	7.7%	3
29-2056	Veterinary Technologists & Technicians	AD	N/A	N/A	N/A	50	50	0.0%	1
51-4121	Welders, Cutters, Solderers & Brazers	MT OJT	\$31,300	\$43,380	\$49,420	630	670	6.3%	20

**Educational Attainment Abbreviations:**

- Short-term or Moderate-term training (**ST OJT** or **MT OJT**) – basic tasks and skills are learned through a period of on-the-job training. A high school diploma may be required.
- Long-term training (**LT OJT**) – a high school diploma and at least one year of on-the-job training or an apprenticeship.
- Related work experience (**WK EXP**) – a high school diploma and training gained through hands-on work in a similar occupation.
- Postsecondary training (**PS** or **PS+**) – training is gained through a postsecondary training program. Some period of related work experience may be required.
- Associate Degree (**AD** or **AD+**) – degree completed after two years of full-time schooling beyond high school. Some period of related work experience may be required.
- Bachelor's Degree (**BD** or **BD+**) – degree completed after four years of full-time schooling beyond high school. Some period of related work experience may be required.
- Master's Degree (**MD** or **MD+**) – degree completed after two years of full-time schooling beyond a bachelor's degree. Some period of related work experience may be required.
- Doctoral (**PhD**) or First Professional Degree (**PROF**) – degree programs requiring 3-6 years of education at the college or university level beyond a four-year bachelor's degree.